



welcome home



NOELLE & BRAD BANKS

ASSOCIATE BROKER/AGENT

Your Friends and Family Realtors for Life



Be exceptional

**AN EXCEPTIONAL LIFE IS
ONE INSPIRED BY LOVE AND
GUIDED BY KNOWLEDGE.**



WELCOME TO THE
**BANKS TEAM
EXPERIENCE**



OUR MISSION:

**TO INSPIRE, EDUCATE
AND EQUIP PEOPLE WITH
THE TOOLS TO LIVE
THEIR BEST LIFE.**



The Banks Team, founded by Noelle and Brad Banks, is a full-service real estate team of experts who represent clients in relocating, buying and selling the finest homes within the Metro Atlanta area and suburbs.

Our high level of transparency and communication throughout each real estate transaction is unmatched. We take client care to a whole new level—before, during and after the transaction, we treat you like family! Caring about our clients more than the process means you always come first. It's what we do.





MEET BRAD & NOELLE

MEET NOELLE | Associate Broker & REALTOR®

Noelle is a graduate of the University of Georgia and holds a B.A. in French. As an International Flight Attendant with Delta Airlines, she gained considerable experience working with people of various backgrounds and developed a natural ability for understanding and serving her client's needs. These skills translated effortlessly into her real estate career starting in 2002. Although originally from Upstate New York, Noelle also lived in East Cobb and West Cobb and then raised her family in South Cherokee County where The Banks Family resides.

Throughout her career she's continued to improve the real estate experience by obtaining her Associate Broker's license in 2007, becoming a Certified Mentor and One2One coaching member with Buffini & Company, the largest real estate coaching company in the world. Noelle's attention to detail in negotiating contracts, never-ending research, and consistent communication have been proved to be her greatest strengths. Beyond work, Noelle loves to travel around the world with her family and speaks French and Italian. She loves real estate and is thrilled to be part of a successful team with her husband Brad.

MEET BRAD | REALTOR®

Brad is a graduate of Kennesaw State University and holds a B.S.E. in Middle School Education. He taught science, math, and drama for over twenty years at two local private schools. Although originally from San Francisco, he primarily grew up in the East Cobb Community. Brad's extensive knowledge of history, landscaping and architecture have impressed some of the most distinguished clients. However, his creative vision and concepts are his most evident strength in his real estate career. Since 2006, Brad has continued to improve the real estate experience by engaging in consistent training and numerous events with Buffini & Company, the largest real estate coaching company in the world.



HOW WE'RE *making a difference*

1

We're compassionate, but fierce negotiators who are highly skilled at navigating complex deals for our clients and coming out with a win.

2

If you hire us, you get us...not someone on our team. You get two agents with different strengths working to provide a more expedient and well-rounded experience.

3

We go the extra mile. Beyond the transaction we care for our clients by hosting client events, providing referrals to vendors and access to real estate education and insights.





CORE VALUES

HAVE INTEGRITY

We are reliable, trustworthy and honest. We do the right thing-even when it's not easy!

GIVE BACK

Take a vested interest in our community and look for opportunities to give back.

LIVE PASSIONATELY

Be confident, energetic, and excited through life's journey. Take risks. Go deep vs. wide. Follow your dreams.

INNOVATE & GROW

Use creativity to focus on solutions and growth. Never stop learning.

DELIVER AN EXCEPTIONAL EXPERIENCE

We pride ourselves in treating customers like family and delivering an experience that is unrivaled in quality, care and delivery. Exceed expectations.

MAKE REAL ESTATE FUN

Love what you do! Show up with a 'make someone's day' mindset and help us spread joy and a zest for life with our community.

TEAM WORK MAKES THE DREAM WORK

Our unique combination of skills and close collaboration are our biggest competitive advantages. Together we can go far.





WHY CHOOSE THE BANKS TEAM?

Whether you're relocating to Atlanta to take advantage of our well-connected, vibrant city, or you're a local who's moving up or down, the real estate process doesn't have to be stressful—the Banks Team listens to your unique needs, proactively communicates and puts our clients first to ensure every transaction goes smoothly and we exceed your expectations.

Our exceptional customer service enables us to build lifelong relationships with our clients that extend far beyond the transaction. In fact, 96 percent of our business comes from past clients, friends and associates. We are more than real estate professionals, we're your local experts for the Metro Atlanta area especially Cobb, Cherokee, Forsyth and North Fulton counties. We look forward to not only serving all of your real estate needs, but also connecting you to our vibrant community and network of vendors you can trust.

our specialty...

Bringing focus, clarity and ease to every real estate transaction, no matter the complexity.





*"be the change you want to see
in the world!" - gandhi*

NOELLE & BRAD BANKS

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